

Company

Our company was first established in 1990. Under the name "Mediterranean Consultants", we were distributing compatible toners and cartridges for copiers.

Through that experience, we were progressively able to leverage our close relationship with our providers as a long-term partnership. And, together with them, we developed the vision of a promising continuously enlarging market for the compatible products.

Therefore, we decided to enter the filling business and MEDIFILL was founded in 1997 for that purpose. Today, MEDIFILL is recognized as a leading provider of toners, cartridges and other components for copiers and laser printers.

Our providers are selected based on first-class quality standards. Most of them enjoy the highest international Quality certifications.

Our close partnership with them allows us to benefit from privileged conditions and to offer you great value for money. In most cases, it also allows us to answer your requests for specific or tailor-made products & services. Since MEDIFILL was founded, we have recognized the importance of our relationship with our providers.

They have the technical know-how, as we select them for their first-class expertise. All of them invest huge amounts in research and development, which allow them to release new products at a rhythm very comparable to this of the OEM's. And because Quality is their core concern, we have never experienced any significant issue in that matter. We have the commercial know-how, as our long-term relations with our loyal customers provide us with valuable feedbacks about our products, as well as with proven quality information about the current and expected evolutions of the market needs.

The mix of these two expertises makes a winning team for more than 10 years!"

Michel SABATIER – Founder

We export our compatible toners and cartridges to not fewer than 40 countries. Our customers are importers, recyclers, remanufacturers, wholesalers, distributors and IT Services Firms. They used to be primarily located in the countries around the Mediterranean Sea. Today, we are very proud that the customers of our customers are enjoying our new range of color laser cartridges all over a large area from Morocco to Russia and from Ireland to the Emirates.

Toners and cartridges form the core of our product range that covers everything from the bulk toner & empty cartridge down to the cartridge filled, conditioned and ready for the retail distribution.

The current developments are focused on color laser toner and cartridges. But we are also capable to serve you with compatible products the OEM's (Original Equipment Manufacturers) have stopped producing the originals.

(On request, we can also provide you with spare parts, packing boxes, labels, and others).

"Ours customers are our Marketing Research department!"

Whatever the quality, the prize or the design that we decide, a good product will be a proved good product only to the extent it actually matches the needs of the customers of our customers.

That is why we see our customers as true partners each time we are considering the evolutions of our product range. As they are on the field, they collect for us the most accurate information about what the market wants for now and for tomorrow. And some of these partners are even actively involved in quality & commercial tests before we launch a new product.

As a reward of their contribution to our success, we take care of our customers. We do our best to answer their requests for specific products or personalized packaging."

Serge LAMMERANT - President

MEDIFILL is conveniently located in the region of the Marseille Harbor (Mediterranean Sea, France). That central location allows fast ocean container shipments to our customers as well as easy road transports to any European country. Our logistic is sized and organized in a way that allows us to guarantee on-time delivery.

Our personnel are dedicated, well trained and absolutely aware of the customer-oriented culture of our company.